

Technology Enabled Extension

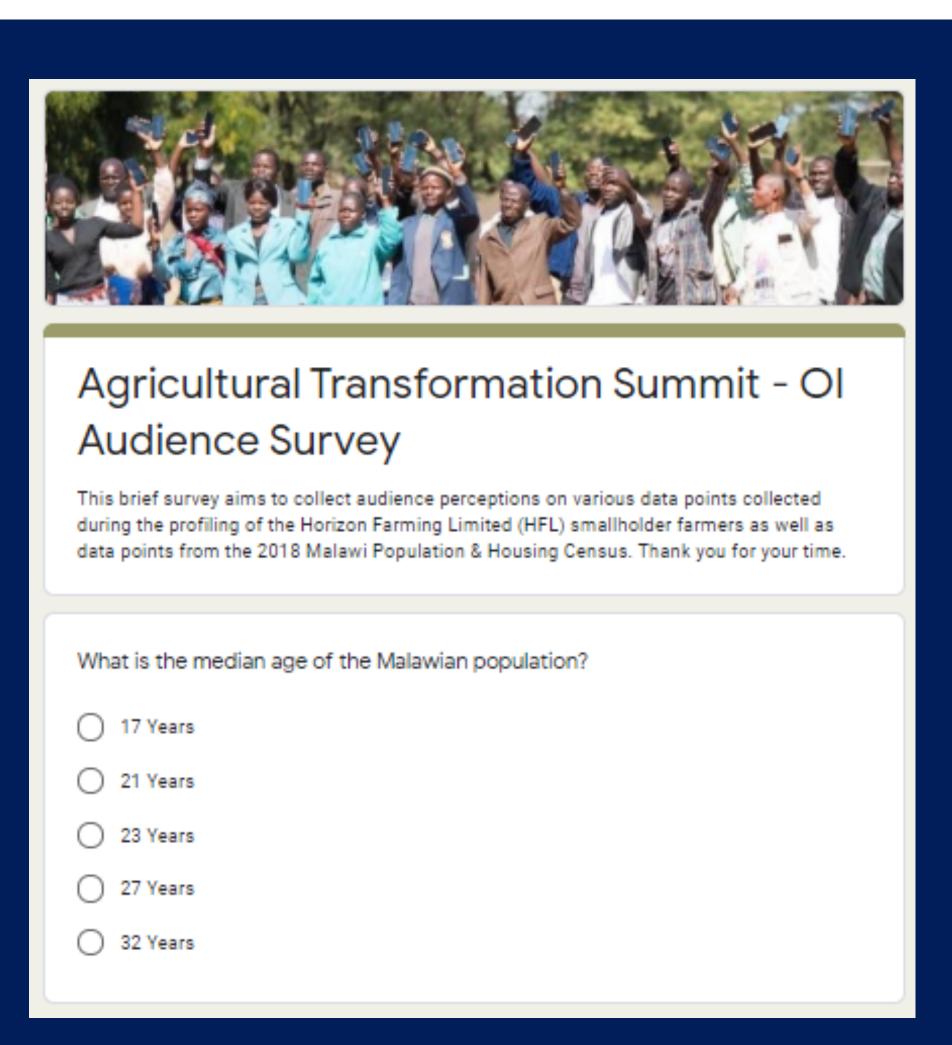
Timothy Strong

Opportunity International

Audience Survey



http://bit.ly/oiaudiencesurvey



Panel Discussion: Managing Agricultural Risks



Technology Enabled Extension



Moderator

Andrew Goodman Director Horizon Farms Limited



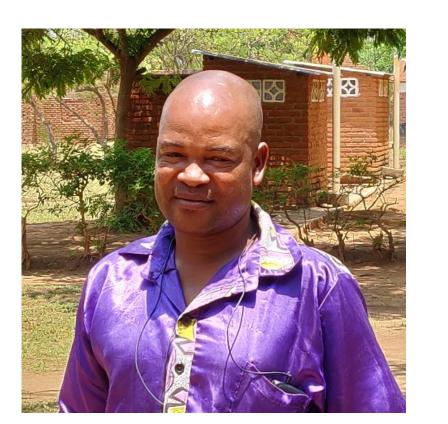
Kobus Louw
General Manager
Group Credit
FMBcapital Holdings
Plc Group



Timothy Strong
Opportunity International



Anna Chimalizeni
Farmer Support Agent
Horizon Farms Limited



Luphess Major and Patricia Kanyanga
Smallholder Farmers
Horizon Farms Limited

Panelists



Bhahati Zimba
Senior Programs Officer
Opportunity
International



High Tech + High Touch = High Impact

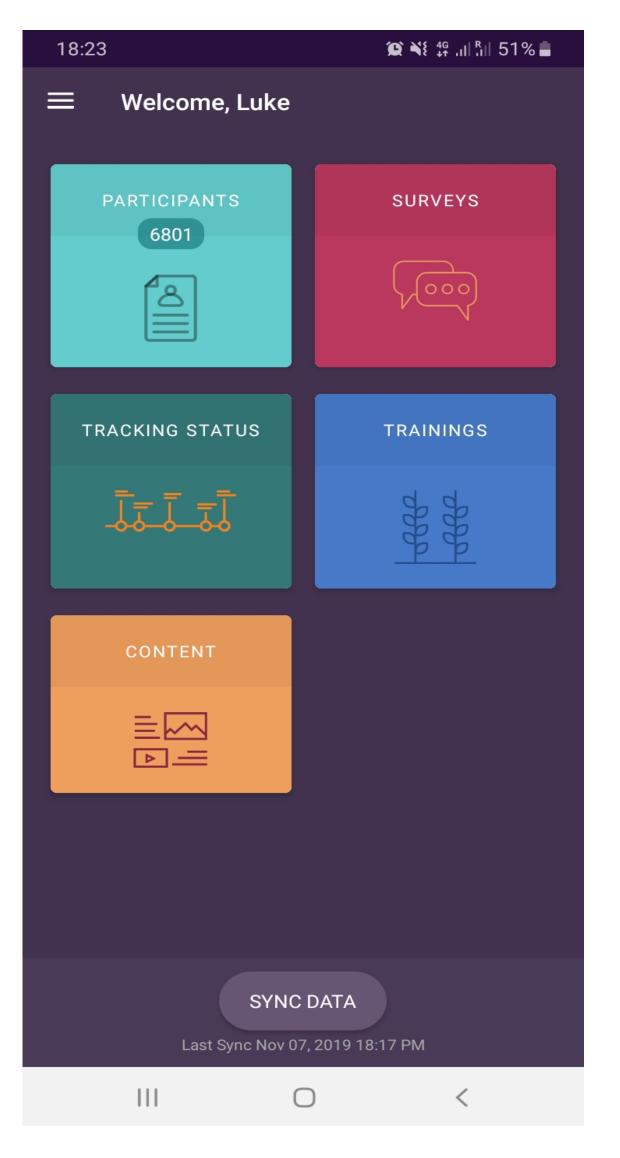
Pairing People and Technology to address Three Principle Agricultural Risks:

- 1. Production Risk
- 2. Market Risk
- 3. Systemic Risk



Digital Last Mile Linkages

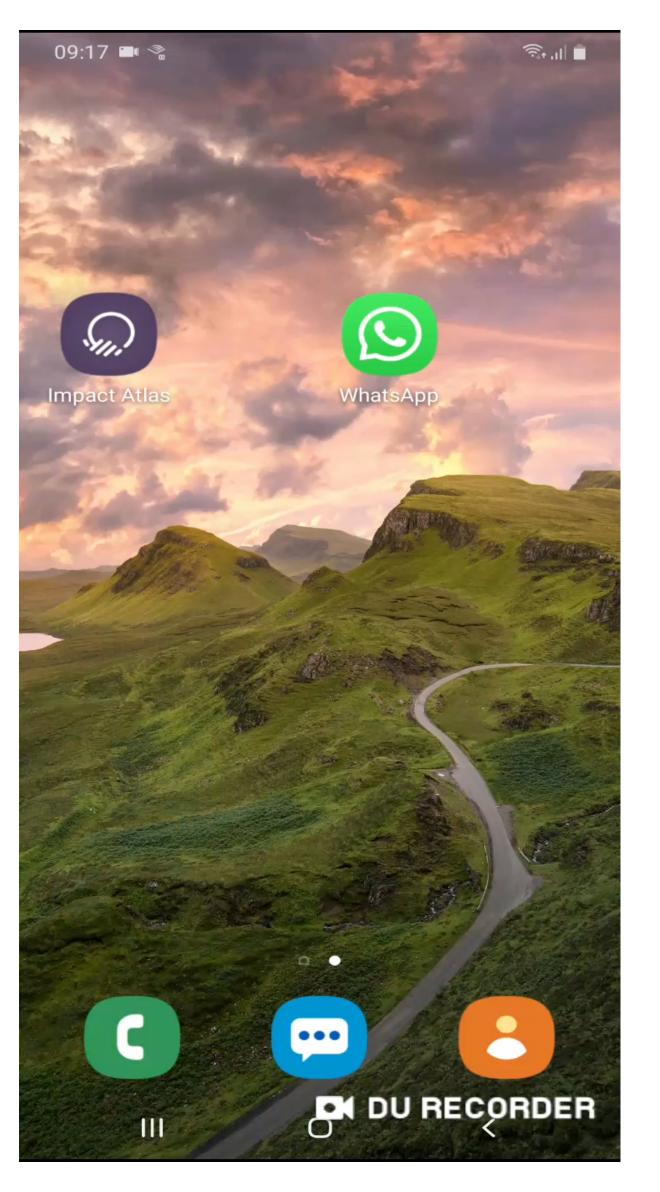






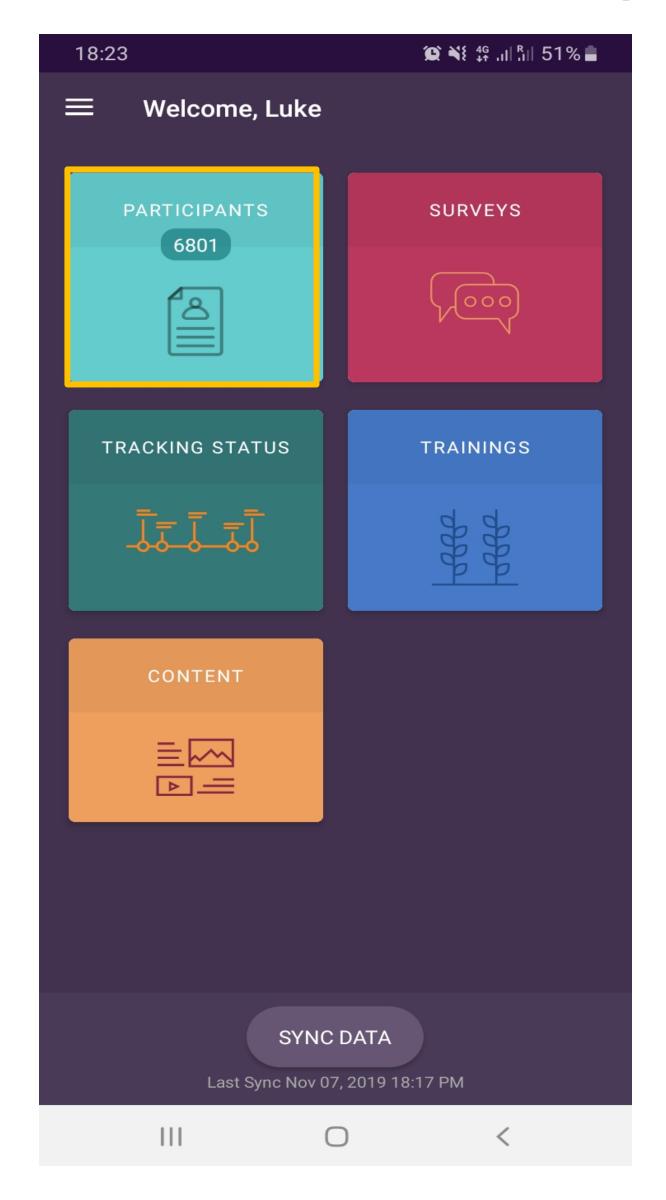
Farmer Visibility and Credit Scoring

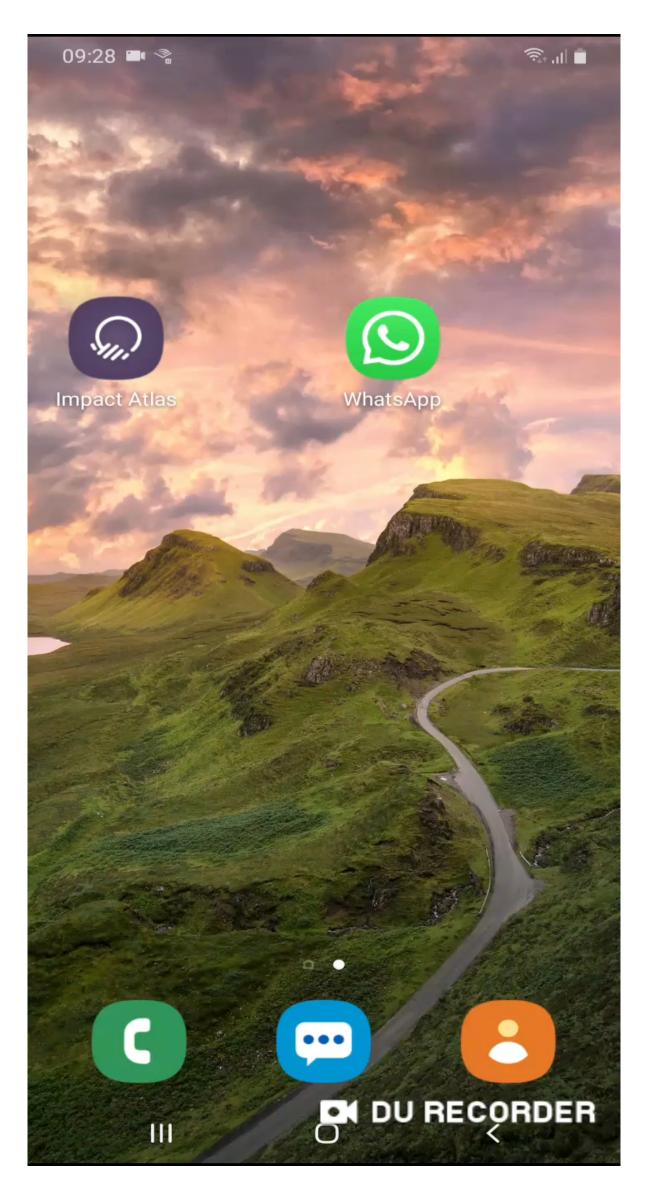






Farmer Traceability and Follow-Up

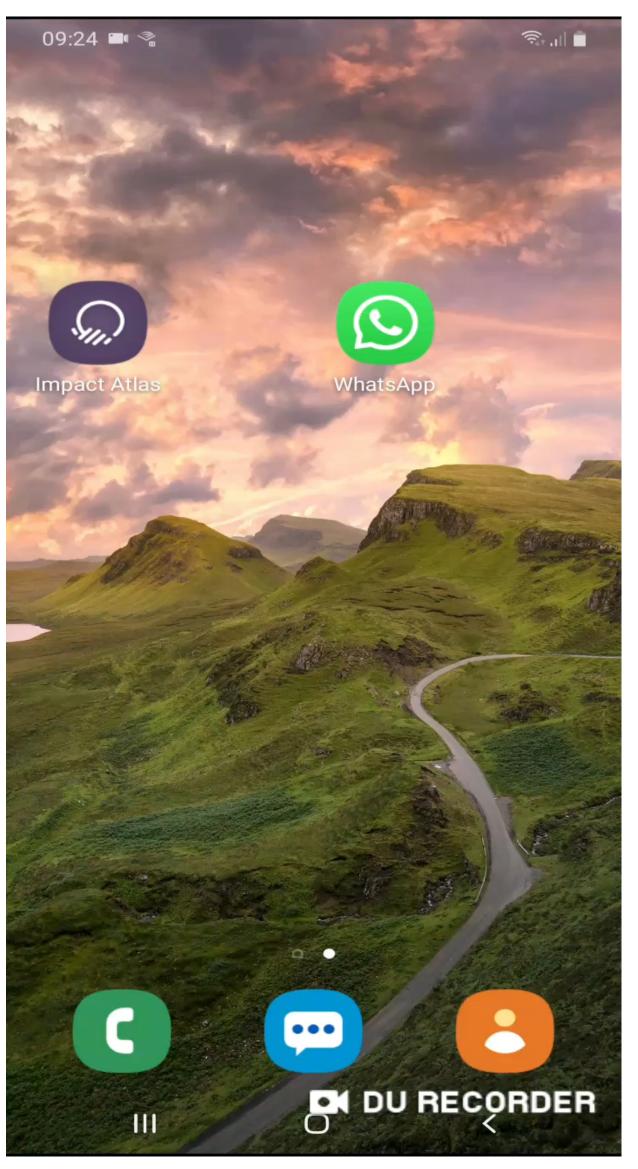






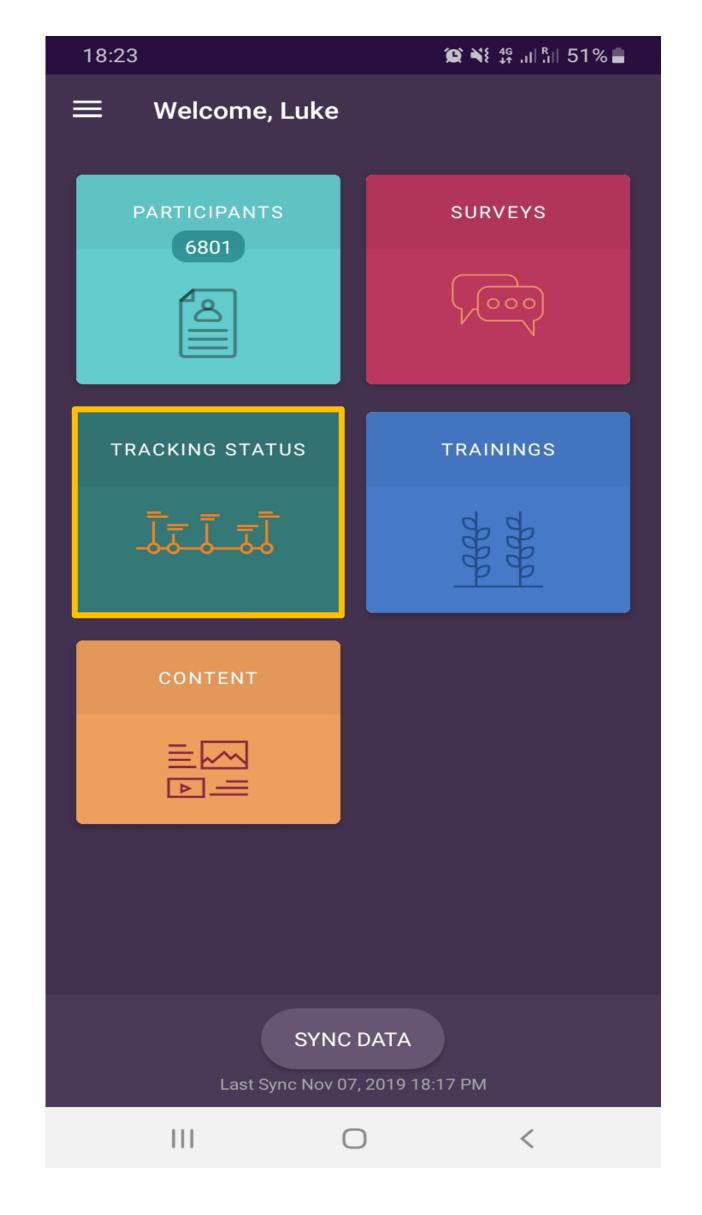
Farmer Scheduling and Training

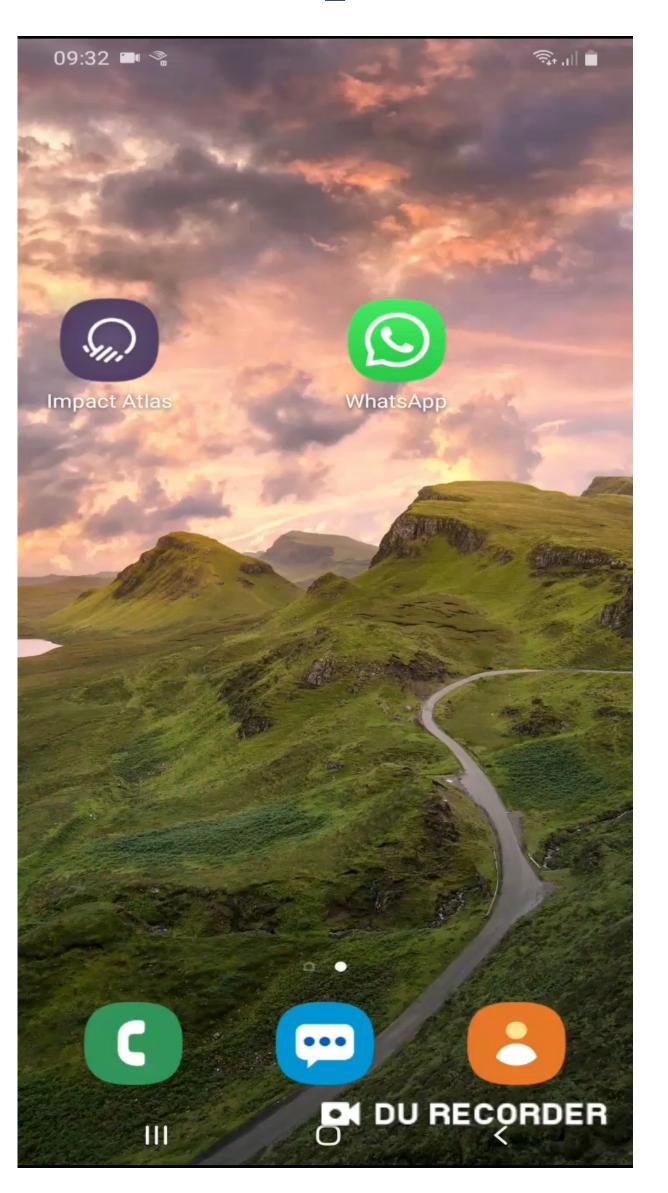






Farmer Attendance and Adoption



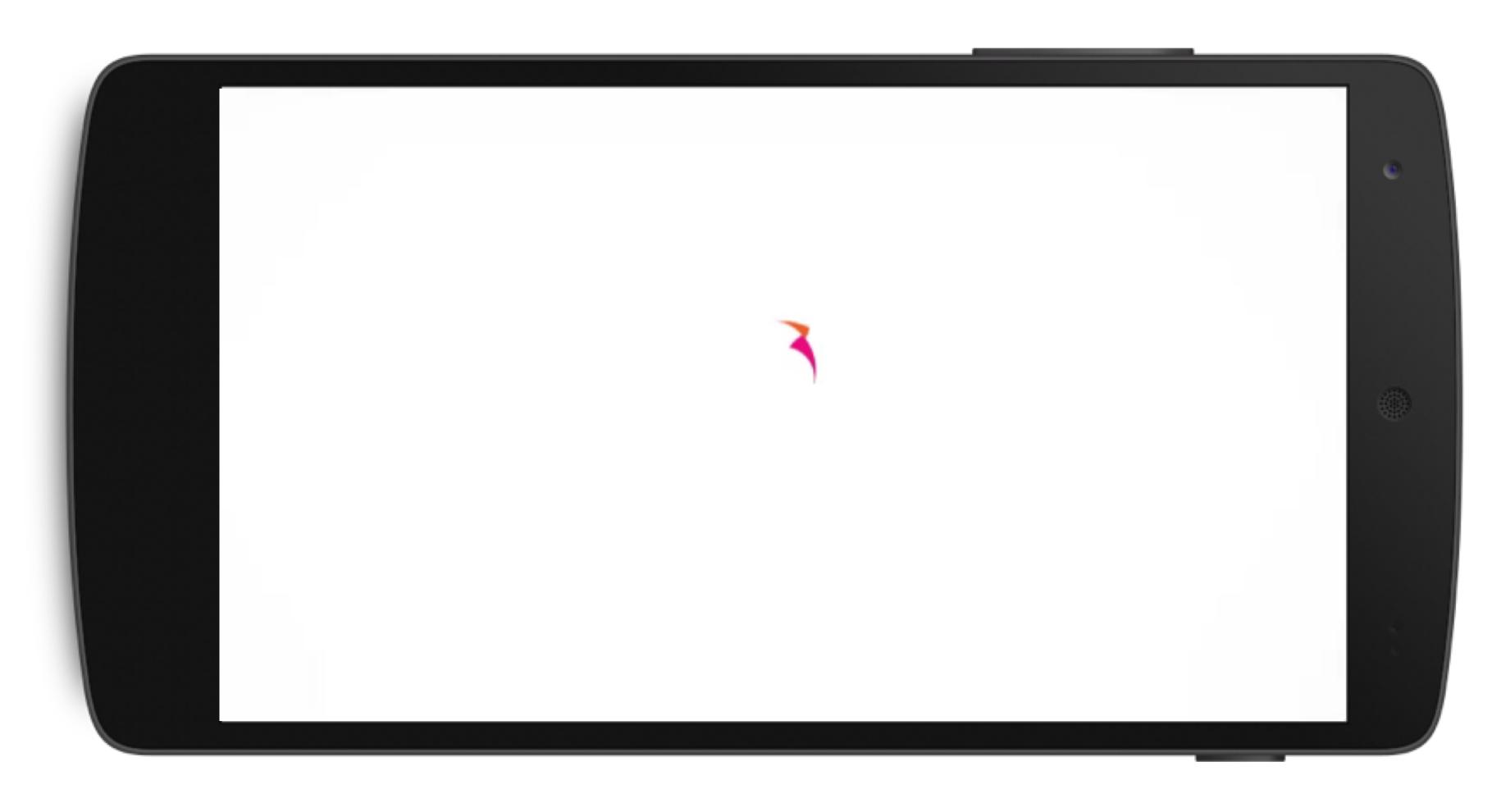




Video-Based Training Extension



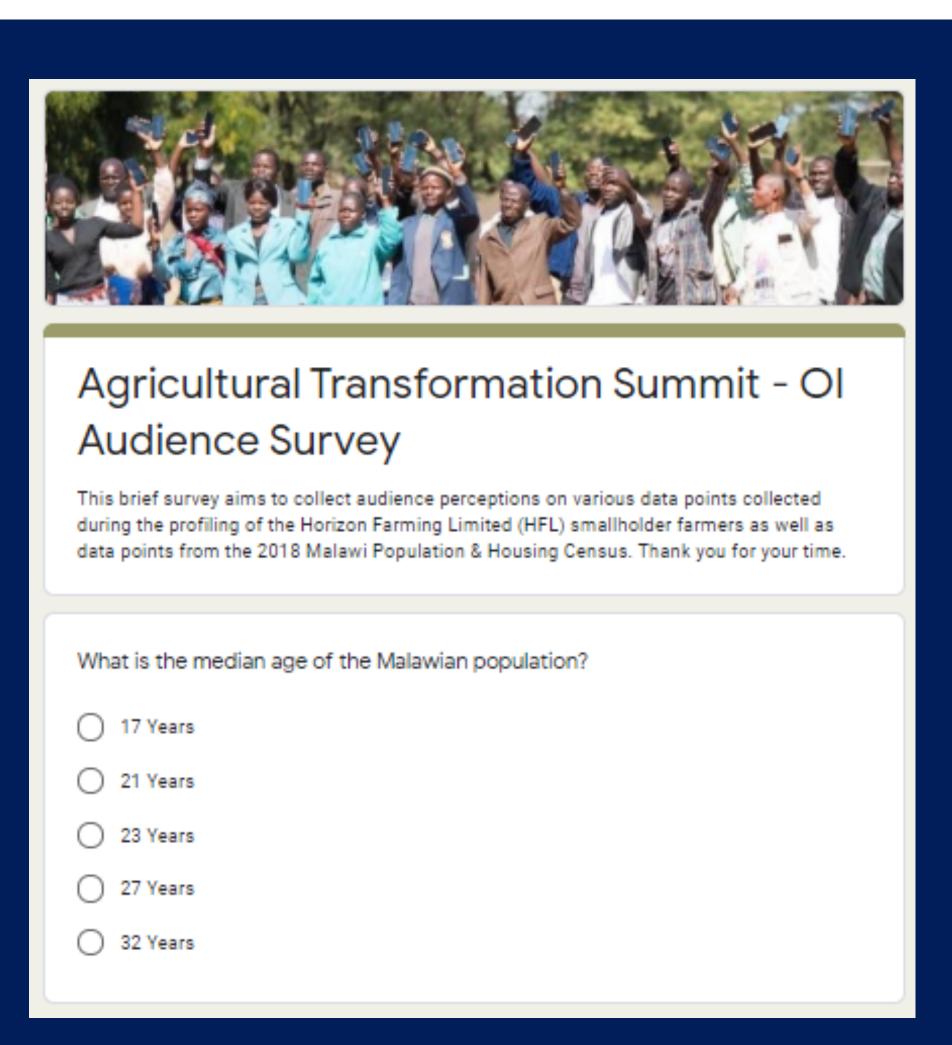




Audience Survey



http://bit.ly/oiaudiencesurvey

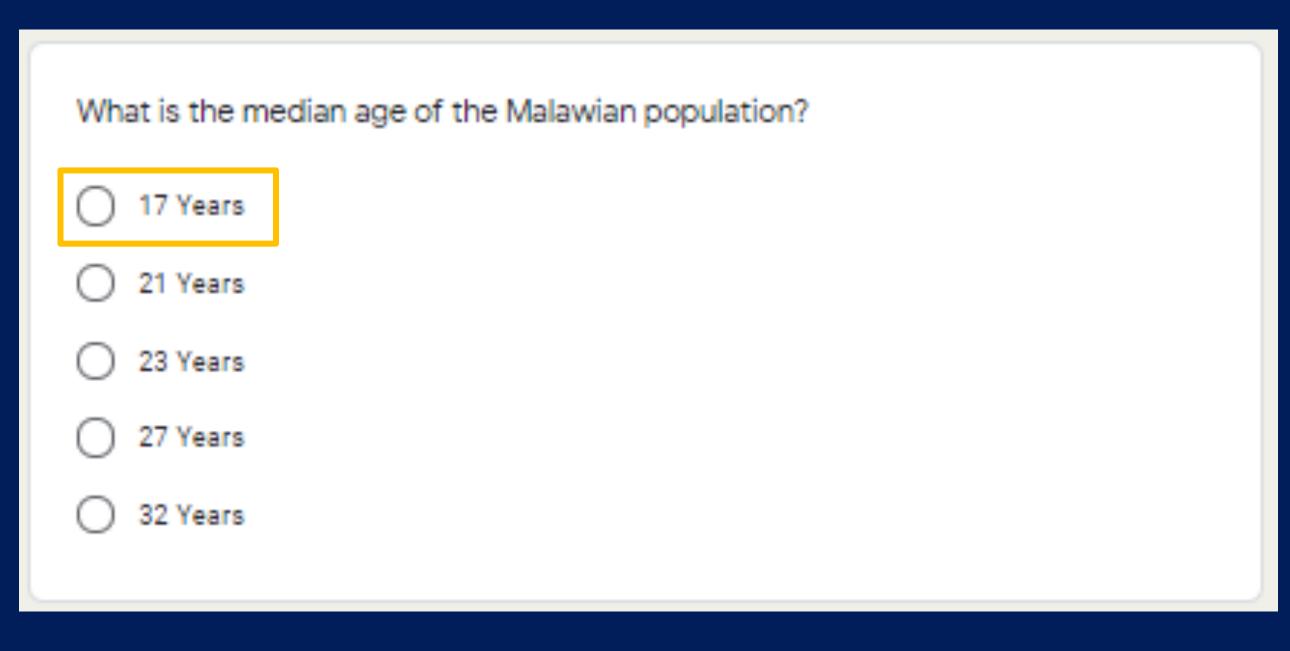


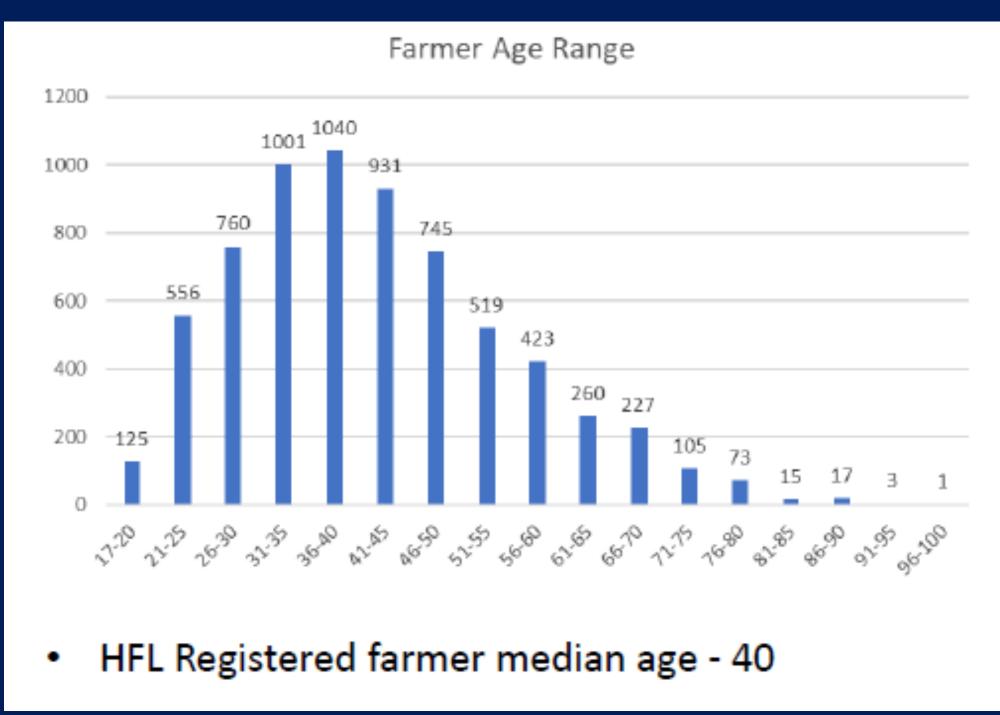
Audience Survey Results

What is the median age of the Malawian population?

17 Years
21 Years
23 Years
27 Years
32 Years

Audience Survey Results





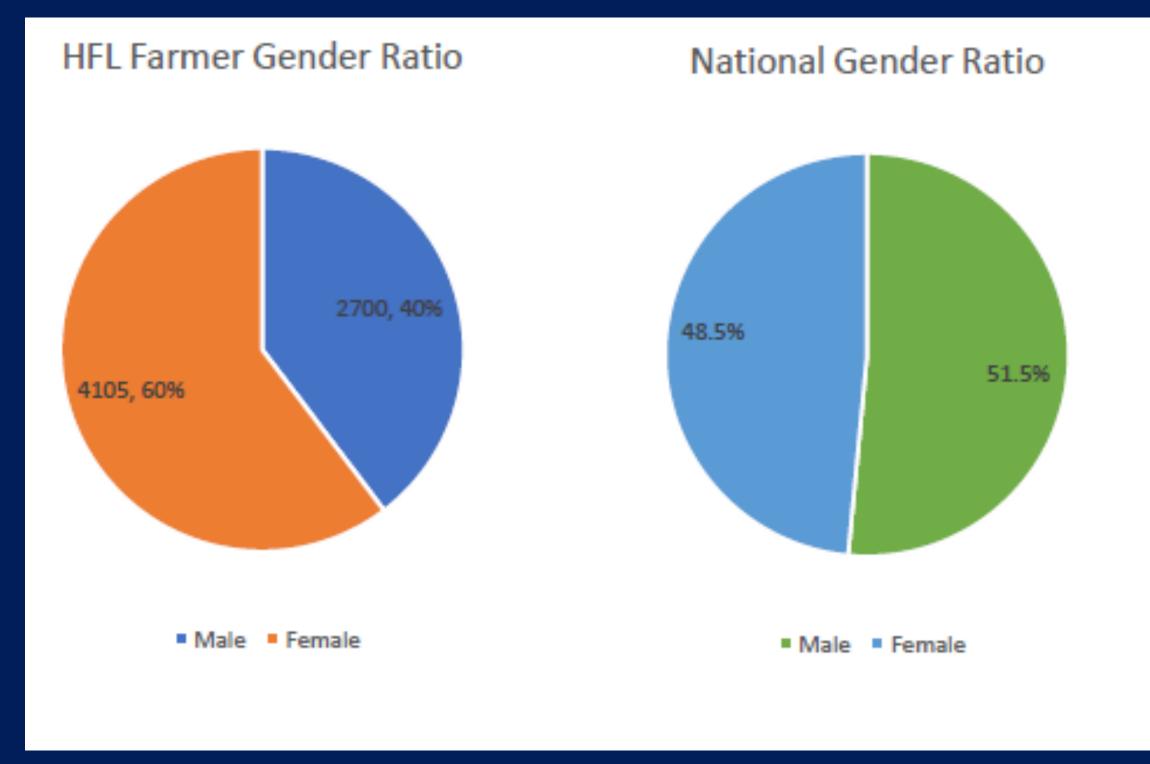
Audience Survey Results

What percentage of the 6,805 profiled HFL smallholder farmers are women?

36%
42%
49%
53%
60%

Audience Survey Results





Audience Survey Results

What percentage of Malawian children of secondary school age (14 -17) are out of school?

17.3%

25.6%

36.9%

51.5%

66.4%

82.2%

Audience Survey Results

What percentage of Malawian children of secondary school age (14 -17) are out of school?

17.3%

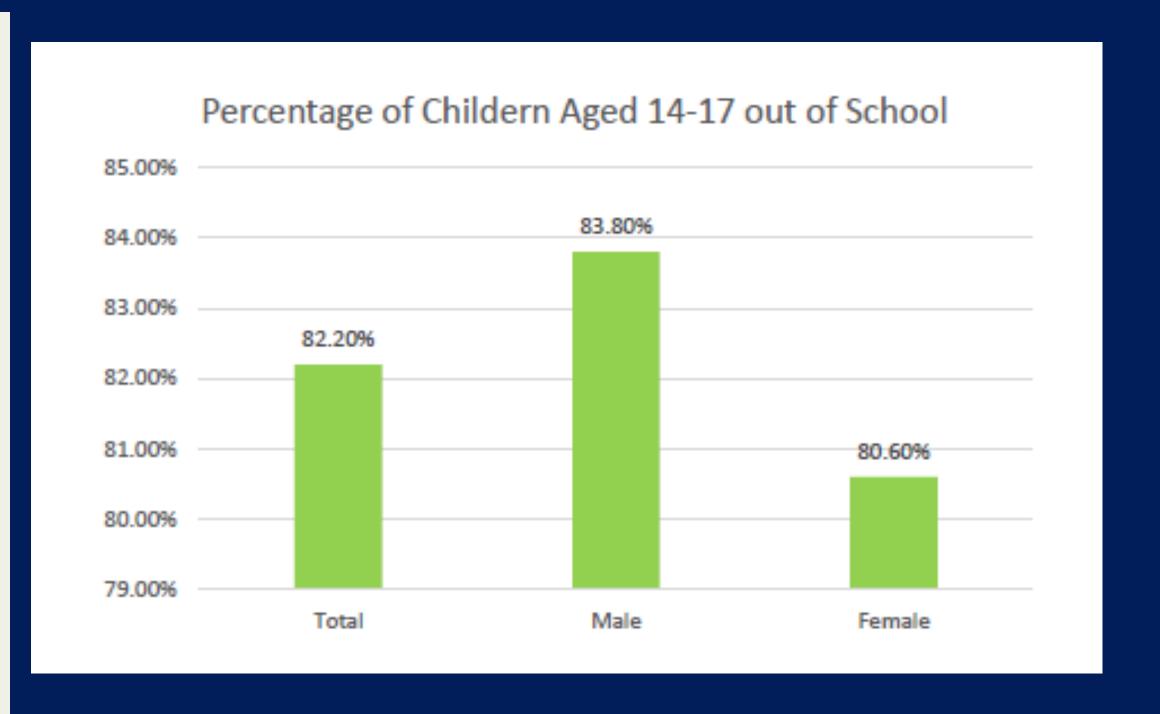
25.6%

36.9%

51.5%

66.4%

82.2%



Audience Survey Results

What is the average land holding (acres) of HFL smallholder farmers?

1.6 Acres
2.2 Acres
2.8 Acres
3.1 Acres
4.1 Acres

Audience Survey Results

What is the average land holding (acres) of HFL smallholder farmers?

1.6 Acres

2.2 Acres

2.8 Acres

3.1 Acres

4.1 Acres

Year of Census	Total Population
1966	4,039,583
1977	5,547,460
1987	7,988,507
1998	9,933,868
2008	13,077,160
2018	17,563,749
Year of Census	Pop Density
2008	138
2000	130
2018	186

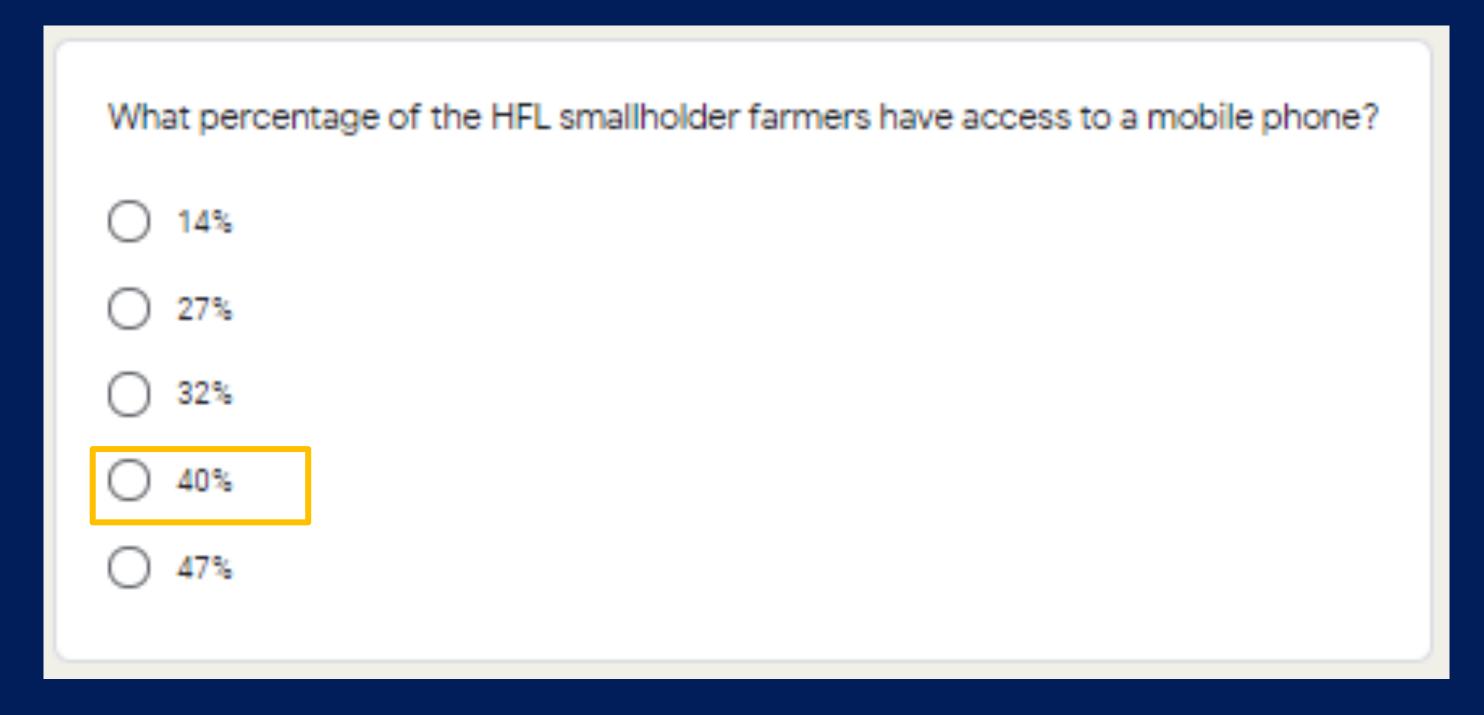
Average HFL Farmer Land Holding –3.07 Acres

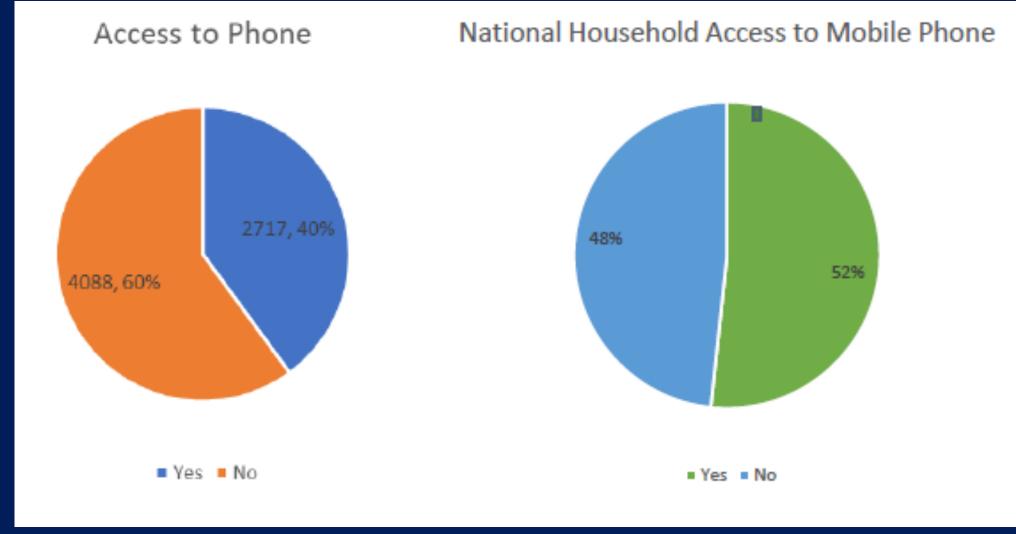
Audience Survey Results

What percentage of the HFL smallholder farmers have access to a mobile phone?

14%
27%
32%
40%
47%

Audience Survey Results





Audience Survey Results

What percentage of the HFL smallholder farmers have a formal bank account?

- 0.9%
- 1.5%
- 2.1%
- () 3.2%
- 4.5%
- () 5.69

Audience Survey Results

What percentage of the HFL smallholder farmers have a formal bank account?

0.9%

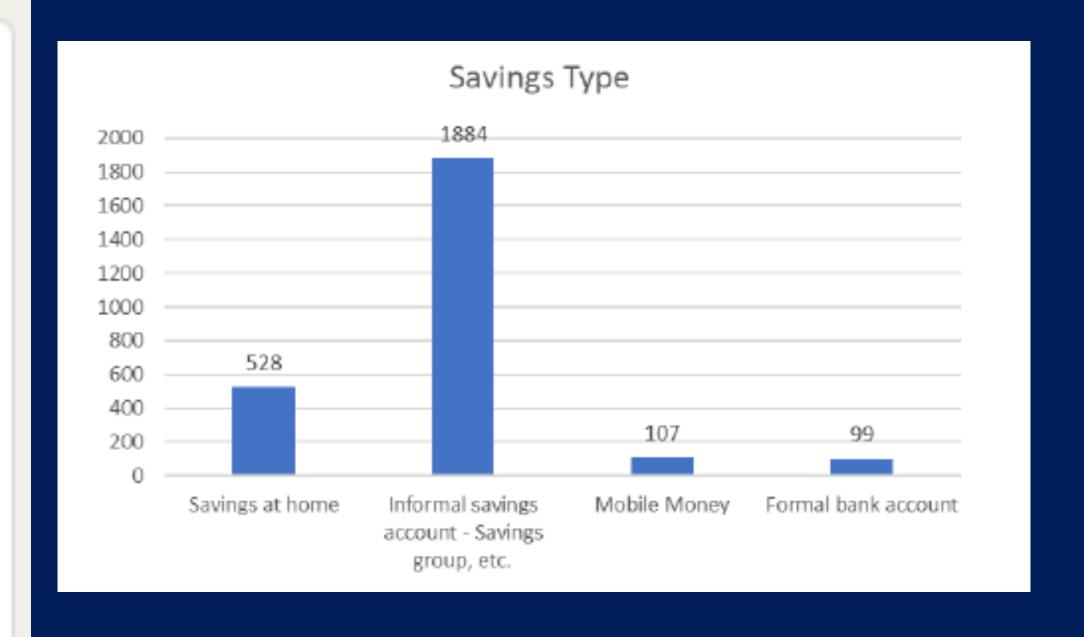
① 1.5%

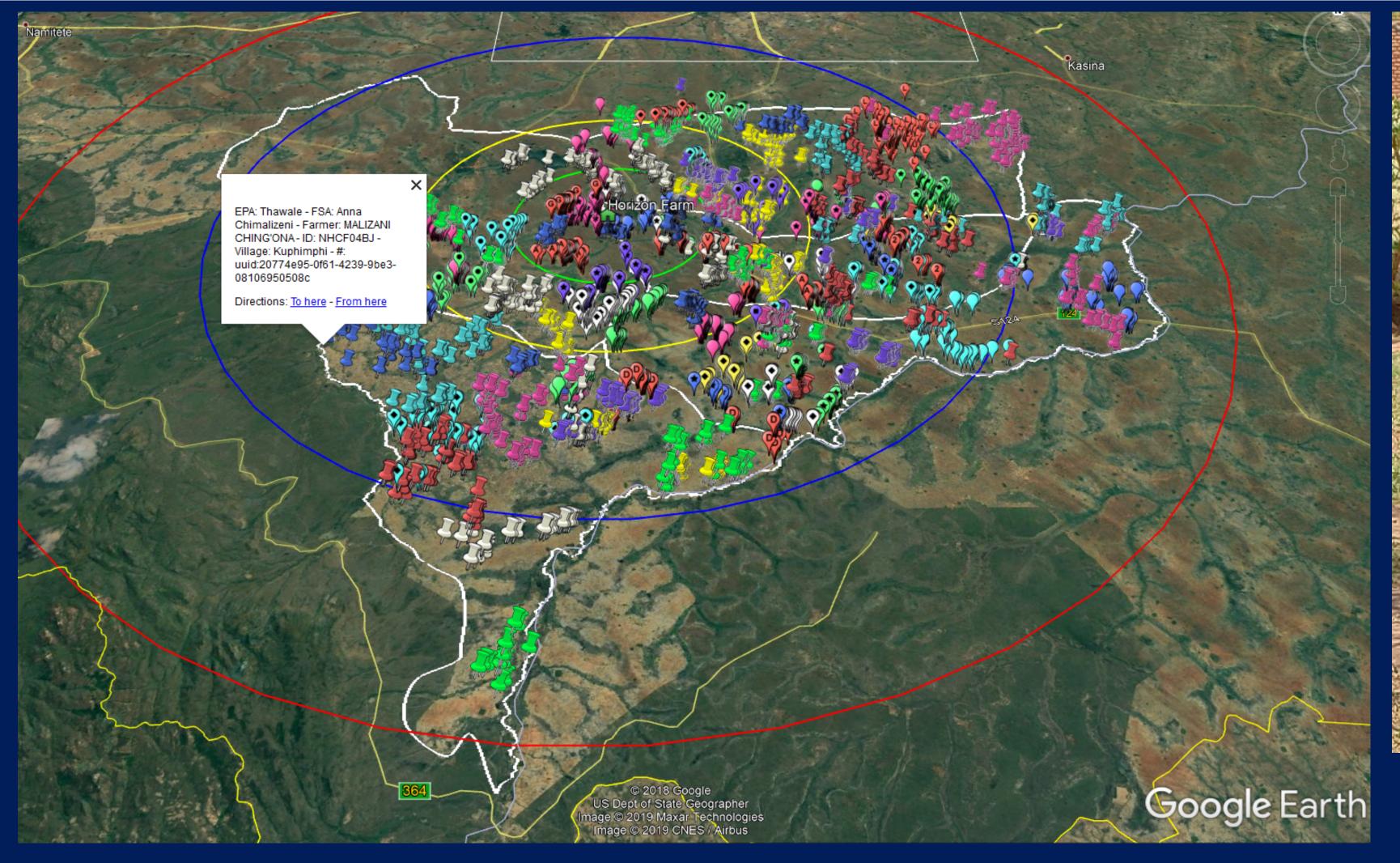
2.19

() 3.2%

4.5%

5.6%

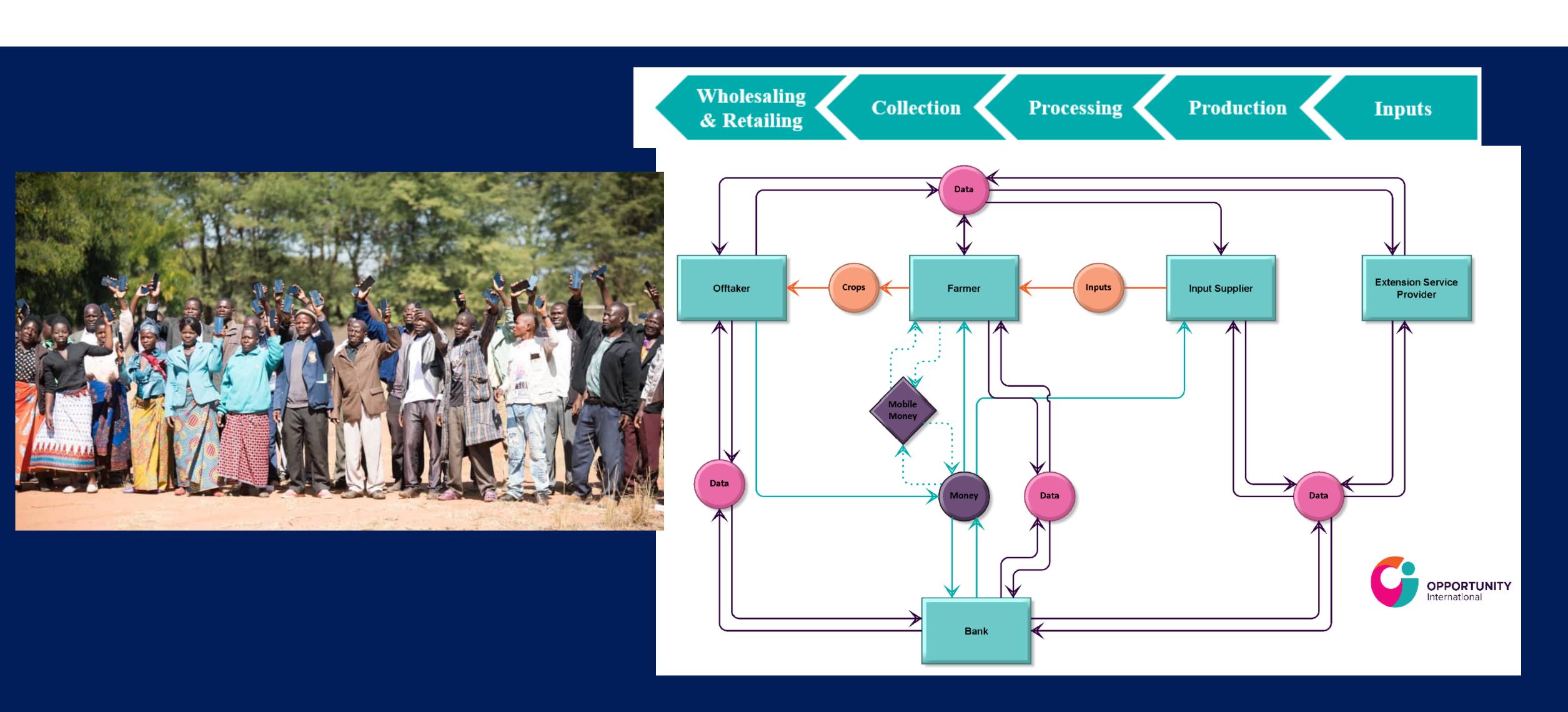






Granular, Disaggregated Farmer Data







High Tech + High Touch = High Impact

Pairing People and Technology to address Three Principle Agricultural Risks:

- 1. Production Risk
- 2. Market Risk
- 3. Systemic Risk



THANK YOU!

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