# AGENDA FOR AGRICULTURAL TRANSFORMATION SUMMIT

# Tuesday, December 4th - Strategies for Profitable and Inclusive Diversification

### 8:30 Coffee and pastries

#### 9:00 Opening and Call to Action

**9:25 Keynote: 21st Century Agriculture for Malawi** – Presenter: Ani Bassey-Eyo, CEO of Lani Group & Co-Founder of Sehai Foods

**9:55 What Is the State of Play in Tobacco?** – Moderator: Femi Oke; Panelists: Jose Maria Costa, Executive Vice President, Pyxus; Prince Kapondamgaga, CEO, Farmers Union of Malawi; Dr. Alexander Bulirani, Controller of Agriculture Services, Ministry of Agriculture, Irrigation and Water Development

### 10:55 Coffee Break

**11:30 Announcement of Center for Agricultural Transformation Winner** – *Announcer: Candida Nakhumwa, Country Director, ATI* 

**11:45 Inclusive Science, Technology, and Innovation** – Moderator: Linus Opara, Professor, Stellenbosch University; Panelists: Abdulrazak Ibrahim, ATI Advisory Board Member; Giselle Aris, Practice Manager, Land O'Lakes; Gama Bandawe, Professor, Malawi University of Science and Technology

**12:20 Impacting Smallholder Livelihoods Through Spatial Analysis** – Moderator: Rob Henning, Program Director, FSFW; Presenters: Kobi Ruthenberg, Associate Director, Organization for Permanent Modernity; Alexander D'Hooghe, Partner, Co-Director, MIT Center for Advanced Urbanism; Panelist: Richard Mkandawire, Chairman, Malawi National Planning Commission

#### **1:00** Lunch

**2:45 Investment Opportunities and Packaging of Agri-business Deals** – Moderator: Peter Boone, Director Economic Growth, Palladium; Panelists: Richard Ferguson, Investment Advisor, FSFW; Frederik Benzel, CrossBoundary; Lauren Rawlings, Enclude; Matt Shakhovskoy, Executive Director, ISF

**3:50 Upcoming Investment Support Facility for Smallholder Inclusive Transactions** – Fireside chat: Moderator: Femi Oke; Peter Boone, Director Economic Growth, Palladium; and Riz Khan, Program Manager, ATI

**4:15 Inclusive Business Models for Agricultural Diversification** – Moderator: Eduardo Tugendhat, Director Thought Leadership, Palladium; Panelists: Bouke Bijl, Project Manager, Agricane; Andrew Goodman, Horizon Farming Ltd.; Maya Stewart, Lenzimill

**5:10** Announcement of Digital Financial Services for Smallholders Challenge Fund – Fireside Chat: Moderator: Femi Oke; Panelists: Matt Shakhovskoy, Executive Director, Initiative for Smallholder Finance; Rob Henning, Program Director, FSFW



AGRICULTURAL TRANSFORMATION INITIATIVE

5:45 Networking and Heavy Appetizers – President, Walmont Hotel

# AGENDA FOR AGRICULTURAL TRANSFORMATION SUMMIT

# Wednesday, December 5th – Implementing Agricultural Transformation

### 8:30 Coffee and pastries

**9:00 Recap and LUANAR Scholarship Announcement and Scholarship RFP** – Fireside Chat: Moderator: Femi Oke; Panelists: Jim Lutzweiler, Vice President, FSFW; George Mwale, President of Rotary Club of Lilongwe

**9:15 A Discussion With Malawi's Youth Agripreneurs: Panel and Pitch Competition** – Moderator: Ani Bassey-Eyo, CEO of Lani Group & Co-Founder of Sehai Foods; Panelists: Rachel Sibande, Founder, M-Hub; Maness Nkhata, Managing Director, LAPE; Kondwani Chijota, Founder and Managing Director, GGEM Farming

**10:20** Announcement of Malawi Agripreneur Accelerator Program Design and Implementation – *Fireside Chat: Moderator: Ani Basse-Eyo; Panelists: Stellah Mutoni, Program Manager, ATI* 

**10:40 Emerging Opportunities for Smallholder Tobacco Farmers** – Moderator: Candida Nakhumwa, Country Director, ATI; Panelists: Melia Ungson, Senior Data Analyst, Fraym; Felix Thole, CEO, TAMA; Prince Kapondamgaga, CEO, Farmers Union of Malawi; Dr. Betty Chinyamunyamu, NASFAM

## 11:15 Coffee Break

**11:45** The Business Case for Diversification: The Tobacco Industry's Perspective – Moderator: Femi Oke; Panelists: Ron Ngwira, Leaf Production Director, Alliance One

**12:30 Opportunities in Structured Trade** – Moderator: Isaac B. Gokah, MOITT; Panelists: Dimitri Giannakis, Director, Farmer's World; Kobus Louw, First Capital Bank; Elizabeth Venable, Palladium

### 1:15 Lunch

**3:00** Announcement of Open Window for ATI Grants – Fireside Chat: Moderator: Femi Oke, Panelists: Candida Nakhumwa, Country Director, ATI; Stellah Mutoni, Program Manager, ATI; Riz Khan, Program Manager, ATI

3:15 Solution Sessions on Developing Inclusive Business Models

4:45 Conclusions and Action Plan for Diversification – Femi Oke

**5:15 Revised Call to Action and Close** – Derek Yach, President, FSFW; Richard Mkandawire, Chairman, Malawi National Planning Commission

5:30 Cocktail Reception

