Tuesday, December 4th – Strategies for Profitable and Inclusive Diversification

8:30 Coffee and pastries

9:00 Opening and Call to Action


9:55 What Is the State of Play in Tobacco? – Moderator: Femi Oke; Panelists: Jose Maria Costa, Executive Vice President, Pyxus; Prince Kapondambaga, CEO, Farmers Union of Malawi; Dr. Alexander Bulirani, Controller of Agriculture Services, Ministry of Agriculture, Irrigation and Water Development

10:55 Coffee Break

11:30 Announcement of Center for Agricultural Transformation Winner – Announcer: Candida Nakhumwa, Country Director, ATI

11:45 Inclusive Science, Technology, and Innovation – Moderator: Linus Opara, Professor, Stellenbosch University; Panelists: Abdulrazak Ibrahim, ATI Advisory Board Member; Giselle Aris, Practice Manager, Land O’Lakes; Gama Bandawe, Professor, Malawi University of Science and Technology

12:20 Impacting Smallholder Livelihoods Through Spatial Analysis – Moderator: Rob Henning, Program Director, FSFW; Presenters: Kobi Ruthenberg, Associate Director, Organization for Permanent Modernity; Alexander D’Hooghe, Partner, Co-Director, MIT Center for Advanced Urbanism; Panelist: Richard Mkandawire, Chairman, Malawi National Planning Commission

1:00 Lunch

2:45 Investment Opportunities and Packaging of Agri-business Deals – Moderator: Peter Boone, Director Economic Growth, Palladium; Panelists: Richard Ferguson, Investment Advisor, FSFW; Frederik Benzel, CrossBoundary; Lauren Rawlings, Enclude; Matt Shakhovskoy, Executive Director, ISF

3:50 Upcoming Investment Support Facility for Smallholder Inclusive Transactions – Fireside chat: Moderator: Femi Oke; Peter Boone, Director Economic Growth, Palladium; and Riz Khan, Program Manager, ATI

4:15 Inclusive Business Models for Agricultural Diversification – Moderator: Eduardo Tugendhat, Director Thought Leadership, Palladium; Panelists: Bouke Bijl, Project Manager, Agricane; Andrew Goodman, Horizon Farming Ltd.; Maya Stewart, Lenzimill

5:10 Announcement of Digital Financial Services for Smallholders Challenge Fund – Fireside Chat: Moderator: Femi Oke; Panelists: Matt Shakhovskoy, Executive Director, Initiative for Smallholder Finance; Rob Henning, Program Director, FSFW

5:30 Wrap Up

5:45 Networking and Heavy Appetizers – President, Walmont Hotel
AGENDA FOR AGRICULTURAL TRANSFORMATION

SUMMIT

Wednesday, December 5th – Implementing Agricultural Transformation

8:30 Coffee and pastries

9:00 Recap and LUANAR Scholarship Announcement and Scholarship RFP – Fireside Chat: Moderator: Femi Oke; Panelists: Jim Lutzweiler, Vice President, FSFW; George Mwale, President of Rotary Club of Lilongwe

9:15 A Discussion With Malawi’s Youth Agripreneurs: Panel and Pitch Competition – Moderator: Ani Bassey-Eyo, CEO of Lani Group & Co-Founder of Sehai Foods; Panelists: Rachel Sibande, Founder, M-Hub; Maness Nkhata, Managing Director, LAPE; Kondwani Chijota, Founder and Managing Director, GGEM Farming

10:20 Announcement of Malawi Agripreneur Accelerator Program Design and Implementation – Fireside Chat: Moderator: Ani Bassey-Eyo; Panelists: Stellah Mutoni, Program Manager, ATI

10:40 Emerging Opportunities for Smallholder Tobacco Farmers – Moderator: Candida Nakhumwa, Country Director, ATI; Panelists: Melia Ungson, Senior Data Analyst, Fraym; Felix Thole, CEO, TAMA; Prince Kapondamgaga, CEO, Farmers Union of Malawi; Dr. Betty Chinyamunyamu, NASFAM

11:15 Coffee Break

11:45 The Business Case for Diversification: The Tobacco Industry’s Perspective – Moderator: Femi Oke; Panelists: Ron Ngwira, Leaf Production Director, Alliance One

12:30 Opportunities in Structured Trade – Moderator: Isaac B. Gokah, MOITT; Panelists: Dimitri Giannakis, Director, Farmer’s World; Kobus Louw, First Capital Bank; Elizabeth Venable, Palladium

1:15 Lunch

3:00 Announcement of Open Window for ATI Grants – Fireside Chat: Moderator: Femi Oke, Panelists: Candida Nakhumwa, Country Director, ATI; Stellah Mutoni, Program Manager, ATI; Riz Khan, Program Manager, ATI

3:15 Solution Sessions on Developing Inclusive Business Models

4:45 Conclusions and Action Plan for Diversification – Femi Oke

5:15 Revised Call to Action and Close – Derek Yach, President, FSFW; Richard Mkandawire, Chairman, Malawi National Planning Commission

5:30 Cocktail Reception